



DECISION FRAMEWORK · PROTECTION

Insurance Needs Analysis Framework

Comprehensive decision tree for determining optimal coverage across life, disability, health, and property insurance

5 steps · with space for your answers

Calculate Life Insurance Needs

KEY QUESTIONS

- What is 10-12x your annual income for income replacement?
- What outstanding debts need to be covered (mortgage, loans)?
- What are future education costs for dependents?
- What final expenses should be covered?

Considerations. Term life insurance is typically the most cost-effective option. Calculate the gap between needs and existing coverage.

YOUR NOTES

Evaluate Disability Insurance

KEY QUESTIONS

- Does your employer offer disability coverage? What percentage?
- Is 60-70% of gross income covered?
- Is it own-occupation or any-occupation definition?
- What is the waiting period and benefit duration?

Considerations. Disability is more likely than death during working years. Own-occupation policies provide better protection for specialized workers.

YOUR NOTES

Assess Health Insurance Options

KEY QUESTIONS

- What are the total annual costs (premiums + out-of-pocket)?
- Are your preferred doctors in-network?
- What prescription coverage do you need?
- Are you eligible for an HSA with a high-deductible plan?

Considerations. Compare plans by total potential cost, not just premiums. HSA-eligible plans offer triple tax advantages for those who can handle higher deductibles.

YOUR NOTES

Review Property & Liability Coverage

KEY QUESTIONS

- Is your home insured for replacement cost, not market value?
- Is personal property coverage adequate for your belongings?
- What is your liability coverage limit?
- Do you need umbrella insurance for additional liability protection?

Considerations. Liability exposure often exceeds people's coverage. Consider umbrella insurance once assets exceed basic policy limits.

YOUR NOTES

Create Implementation Plan

KEY QUESTIONS

- Which gaps are highest priority to address?
- What is your budget for insurance premiums?
- When should policies be reviewed and updated?
- How do all policies work together?

Considerations. Prioritize catastrophic risks first. Set annual review reminders to update coverage as life circumstances change.

YOUR NOTES

Decision summary

My decision:

Why, in one sentence:

Date to revisit:
